

Magellan Infrastructure Fund

ARSN: 126 367 226

Fund Facts

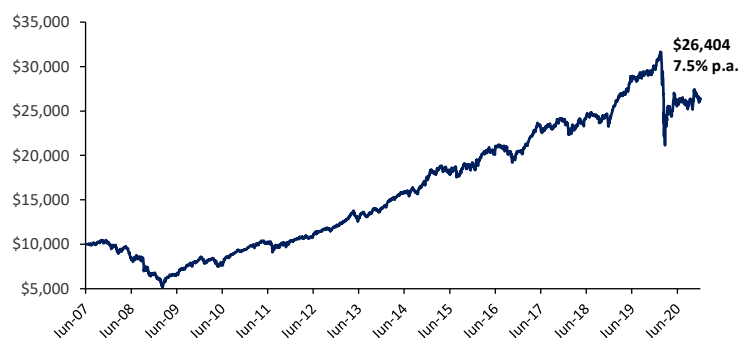
Portfolio Manager	Gerald Stack
Structure	Global Listed Infrastructure Fund, A\$ Hedged
Inception Date	1 July 2007
Management Fee ¹	1.06% per annum
Buy/Sell Spread ¹	0.15%/0.15%
Fund Size	AUD \$2,482.9 million
Distribution Frequency	Semi-annually
Performance Fee ¹	10.0% of the excess return of the units of the Fund above the higher of the Index Relative Hurdle (S&P Global Infrastructure Index Net Total Return (A\$ Hedged)) and the Absolute Return Hurdle (the yield of 10-year Australian Government Bonds). Additionally, the Performance Fees are subject to a high water mark.

¹All fees are inclusive of the net effect of GST

Fund Features

- Benchmark-unaware exposure to global listed infrastructure
- Conservative definition of core infrastructure
- Relatively concentrated portfolio of typically 20 to 40 investments
- Seeks to substantially hedge the capital component of the foreign currency exposure back to Australian dollars
- Typical cash exposure between 0% - 20%
- \$10,000 minimum investment amount.

Performance Chart growth of AUD \$10,000*



Fund Performance*

	Fund (%)	Index (%)**	Excess (%)
1 Month	-0.9	1.4	-2.3
3 Months	2.9	11.3	-8.4
6 Months	2.1	10.6	-8.5
1 Year	-11.7	-11.9	0.2
3 Years (p.a.)	3.3	1.0	2.3
5 Years (p.a.)	6.7	6.1	0.6
7 Years (p.a.)	9.4	6.6	2.8
10 Years (p.a.)	10.9	7.8	3.1
Since Inception (p.a.)	7.5	4.8	2.7

^{*} Upside/downside capture shows if a fund has outperformed the global market during periods of market strength and weakness, and if so, by how much. The MSCI World Net Total Return Index (A\$ Hedged) has been used as the representative of the global market to calculate this risk measure.

^{**} Sectors are internally defined. Geographical exposures are by domicile of listing. Cash exposure includes profit/loss on currency hedging. Exposures may not sum to 100% due to rounding.

^{***} Calculations are based on exit price with distributions reinvested, after ongoing fees and expenses but excluding individual tax, member fees and entry fees (if applicable) Fund Inception: 1 July 2007.

^{****} S&P Global Infrastructure Net Total Return Index (A\$ Hedged) spliced with UBS Developed Infrastructure and Utilities Net Total Return Index (A\$ Hedged). Note: as the UBS Developed Infrastructure and Utilities Net Total Return Index (\$A hedged) ceased to be published from 31 May 2015, it was replaced by Magellan on 1 January 2015 with the S&P Global Infrastructure Net Total Return Index (A\$ Hedged).

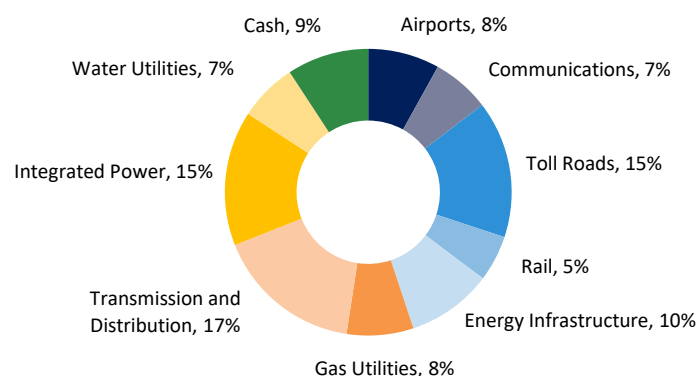
Fund Risk Measures[^]

	5 Years	Since Inception [*]
Upside Capture	0.5	0.6
Downside Capture	0.4	0.4

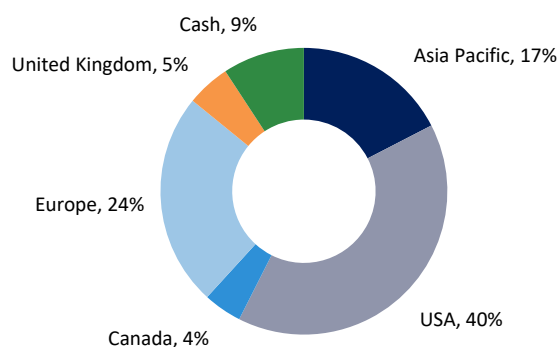
Top 10 Holdings

	Sector [#]	%
Transurban Group	Toll Roads	6.0
Red Electrica Corporacion	Transmission and Distribution	5.1
Atmos Energy Corporation	Gas Utilities	5.0
Sempra Energy	Integrated Power	4.4
Enbridge Inc	Energy Infrastructure	4.3
Eversource Energy	Transmission and Distribution	4.3
Aena SME SA	Airports	4.2
Vinci SA	Toll Roads	3.8
American Water Works	Water Utilities	3.8
Vopak NV	Energy Infrastructure	3.8
TOTAL:		44.7

Sector Exposure[#]



Geographical Exposure[#]



Fund Commentary

The portfolio recorded a positive return in the December quarter. Stocks that contributed the most included the investments in Aena of Spain and CSX Corp and Sempra Energy of the US. Aena, the world's largest airport operator, rose on hopes that a vaccine for the virus that causes the illness known as COVID-19 would allow passenger traffic to start to recover towards pre-pandemic levels. CSX energy gained after the North American railroad company's third-quarter result showed a strong recovery in volumes and the benefits of increased efficiency measures that have persisted even as volume has recovered, and the company announced an additional US\$5 billion buyback. Sempra Energy gained as third-quarter earnings beat expectations and after its SDG&E subsidiary was the only bidder for the San Diego 20-year franchise agreement.

Stocks that detracted included the investments in Koninklijke Vopak of the Netherlands, American Tower and Crown Castle International of the US. Koninklijke Vopak, which stores oil, gas and chemicals, fell as the oil market slipped into backwardation, reducing the demand for short-term storage, while American Tower and Crown Castle International, which own communication towers, declined as investors rotated to riskier sectors.

Stock contributors/detractors are based in local currency terms unless stated otherwise.

Stock Story: Aena



Aena is the world's largest airport operator in terms of passenger traffic. The company earns that title by shuffling 275 million passengers through Spain's 46 airports and two heliports and another 18 million people through its 51%-owned Luton in the UK, one of the 45 airports outside Spain in which Aena has a direct or indirect holding.

In February 2020, the year ahead was looking good enough for the majority-Spanish-government-owned company to raise its forecast for growth in passenger traffic for last year to 1.9% from 1.1% – not a spectacular increase but a reflection of the steady growth that essential services tend to enjoy as populations grow in size and wealth. Needless to say, Aena's prediction was upended when the coronavirus arrived in Europe.

Passenger numbers are key for airports because they are the key determinants of their two main sources of earnings (which, for Aena, amounted to 4.5 billion euros in 2019). The biggest source of income is from aeronautical revenue (64% of Aena's revenue in 2019). This comprises the income from flights, terminal space rentals, landing fees and other usage fees. The other main source of revenue for airport operators is non-aeronautical earnings, the term for the money people spend at shops within a terminal and for parking their cars (29% of Aena's 2019 revenue). Basically, the more people fly, the more an airport operator earns. Thus, the income of airport operators was devastated when passenger numbers dived after European governments imposed restrictions on daily life and banned or restricted travel to combat infections.

The pandemic hit Spain hard so Aena's businesses suffered. Passenger numbers in March dropped by 59% from a year earlier. April's plunge was 99%, as was May's. The result for June was a dive of 96%, July's drop was 76% while August's decline came in at 70%, an improvement that reflected an easing of restrictions as infection rates declined.

Aena's stock naturally fell when the virus reached Europe as investors reassessed its earnings outlook and rating companies such as Moody's reviewed the ability of companies to repay debt. On March 31, for example, Moody's downgraded the debt rating on 11 European airport operators but only reduced the 'outlook' on Aena's 'A3' rating – which is a warning that Moody's might reduce the rating. From the end of 2019, Aena's stock fell as much as 48% by mid-March before ending 2020 only 17% lower overall for the year.

Another way to read that sentence is that Aena's stock ended the year 60% above its 2020 low. The gain was thanks to news in November that vaccines had been developed for the novel coronavirus, with the possibility that life could return to normal sooner. The optimism surrounding these vaccines even overcame concerns about the financial damage Europe's second wave of COVID-19 infections and related restrictions

would herald. The UK in December became the first country to commence vaccinating its population. Expectations are high that, over 2021, vaccination campaigns can defeat the pandemic.

Aena is particularly well placed for a recovery compared with its listed airport peers. Not only does the company have a government-endorsed monopoly over air travel in Spain, but also, its mix of passenger traffic in terms of tilt towards domestic routes and purpose of travel makes it stand out.

We would expect domestic and regional traffic to come back first, followed by long-haul international travel. At Spanish airports, 91% of Aena's traffic in 2019 was domestic or EU travel. Aena also estimates that business travel represented only about 19% of total traffic in 2019 – well below that of other listed peers. This mix is especially important given potential structural shifts in the market that could arise from the pandemic – there is likely to be a quick rebound in leisure and personal travel but much slower revival in business flying.

Personal travel is likely to bounce back most quickly because people will be keen to see the friends and relatives they couldn't visit in 2020. Leisure travel is also likely to return to more pre-COVID-19 levels because, freed of lockdowns, people will look to get away on holiday; these would include many northern Europeans keen to escape their chilly countries by visiting sunny Spain. However, the recovery in business travel is expected to lag as the economic damage of the pandemic is likely to see businesses seek to reduce costs. Travel budgets will likely be one of the first areas to be cut, not least because the pandemic showed that Zoom, Microsoft Teams and other such software were adequate substitutes for many face-to-face meetings.

On top of all this, Aena is a well-managed company that due to exceptional control of costs recorded a profit in its aeronautical business in the third quarter of 7.5 million euros even though traffic was down 75% for the three months. That result added to years of reliable earnings. All up, we are confident that Aena can redisplay one of the key attributes we expect from infrastructure stocks; that is, the ability to offer reliable earnings.

It must be stressed that the pandemic is not over. COVID-19 could have transformed, rather than just temporarily impeded, people's holiday and personal travel habits in such a way that Aena loses out. Airlines' financial burdens have increased substantially, and it is unlikely all will survive. In addition, airport operators in Europe face the longer-term threat of increase environmental taxes on plane tickets, making air travel less attractive. Prior to the pandemic, there was an active 'flygskam' (flight shaming) movement to encourage the use of trains over planes. Even allowing for these, Aena seems one of the best-placed of the world's listed airport operators as 2021 gets underway.

Sources: Company website, Bloomberg and Dunn & Bradstreet.

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